

## Due premi AE50 2024 per i trattori Fendt

A metà febbraio, l'American Society of Agricultural and Biological Engineering (ASABE) presenta sempre i premi americani AE50. Quest'anno, due trattori Fendt sono stati insigniti del prestigioso riconoscimento: il Fendt 200 Vario e il nuovo Fendt 600 Vario.

"AGCO è molto onorata del riconoscimento dell'ASABE anche quest'anno", ha dichiarato Eric Hansotia, presidente e amministratore delegato di AGCO. "Negli ultimi quattro anni, AGCO e i suoi marchi hanno ottenuto 24 premi AE50, confermando la nostra posizione di leader del settore AE50 nell'innovazione e nell'eccellenza ingegneristica che fa progredire le capacità degli agricoltori, migliora le loro operazioni e li aiuta a nutrire il mondo".



Eric Hansotia (presidente e amministratore delegato di AGCO Corporation)



Con i due premi AE50 2024 per il Fendt 200 e il Fendt 600 Vario, Fendt ha ricevuto 12 premi AE50 negli ultimi quattro anni. Il Fendt 200 Vario è stato presentato per la prima volta ai clienti nordamericani nel marzo 2023 durante la fiera Commodity Classic ed è già ordinabile. Il maneggevole Fendt 600 Vario è stato esposto al pubblico per la prima volta ad Agritechnica 2023 e sarà disponibile in Nord America a partire dalla fine di agosto 2024.

Ogni anno, in occasione dell'ASABE Agricultural Equipment Technology Conference (AETC), viene assegnato il premio AE50 a 50 sviluppi o prodotti tecnologici agricoli selezionati che dimostrano il massimo livello di innovazione, un significativo progresso tecnologico e un impatto sul mercato di riferimento. Quest'anno la conferenza si è svolta a Louisville, nel Kentucky (USA), subito prima del National Farm Machinery Show di Louisville.

## Specialista compatto - Fendt 200 Vario

Il Fendt 200 Vario combina la massima manovrabilità e le elevate prestazioni con dimensioni compatte e peso ridotto. La macchina è dotata di una cabina spaziosa e di FendtONE per un utilizzo semplice e comodo. L'innovativo concetto di prestazioni extra Fendt DynamicPerformance aumenta le prestazioni del modello di punta Fendt 211 Vario. In Nord America, i modelli da Fendt 209 a Fendt 211 Vario e i modelli corrispondenti dei trattori speciali Fendt 200 V/F/P Vario sono disponibili su ordinazione.



Fendt 200 Vario



Fendt 600 Vario

## Agile ed efficiente - Fendt 600 Vario

Il Fendt 600 Vario, sviluppato completamente ex novo, raggiunge una potenza compresa tra 164 e 224 CV con l'AGCO Power CORE 50 a 4 cilindri e 5 litri di cilindrata. Tutti i modelli della serie sono dotati del concetto di prestazioni extra Fendt DynamicPerformance (DP). A seconda delle condizioni operative, Fendt DynamicPerformance fornisce fino a 15 CV di potenza in più. L'elevata potenza e il carico utile con un basso rapporto peso/potenza, FendtONE e un sistema di regolazione della pressione degli pneumatici funzionano in modo efficiente.



### Informazioni sul premio AE50

Dal 1984 l'American Society of Agricultural and Biological Engineering (ASABE) premia una volta all'anno le 50 innovazioni tecnologiche agricole più importanti. La conferenza sulla tecnologia delle attrezzature agricole dell'ASABE si tiene solitamente a Louisville, nel Kentucky. Dieci delle innovazioni premiate con l'AE50 Award possono concorrere al Davidson Prize. Questo premio viene assegnato a tre innovazioni selezionate e sarà annunciato quest'anno durante il Commodity Classic dal 28 febbraio al 2 marzo a Hourston, negli Stati Uniti.



### Informazioni su Fendt

Fendt è il marchio high-tech leader del Gruppo AGCO per le aziende agricole con le esigenze più elevate in termini di qualità delle macchine e dei servizi. I clienti beneficiano di una tecnologia innovativa che aumenta le prestazioni, l'efficienza e la redditività. I trattori e le mietitrebbie Fendt operano a livello globale sia nelle aziende agricole professionali che nei campi non agricoli. Le tecnologie intelligenti e a risparmio di risorse di Fendt aiutano gli agricoltori e i contoterzisti a lavorare in modo sostenibile ed economico in tutto il mondo. Nelle sedi tedesche di Marktoberdorf, Asbach-Bäumenheim, Hohemölsen, Feucht e Wolfenbüttel, Fendt impiega più di 7.000 persone nei settori della ricerca e sviluppo, delle vendite e del marketing, della produzione, dell'assistenza e dell'amministrazione.

[www.fendt.com](http://www.fendt.com) | <https://www.instagram.com/fendt.global/> | [www.linkedin.com/company/fendt/](https://www.linkedin.com/company/fendt/)

## Informazioni su AGCO

AGCO (NYSE: AGCO) è un leader mondiale nella progettazione, produzione e distribuzione di macchine agricole e tecnologia agricola di precisione. AGCO offre valore al cliente attraverso il suo ampio portafoglio di marchi e aziende di spicco come Fendt®, GSI®, Massey Ferguson®, Precision Planting® e Valtra®. Basata sulle soluzioni di agricoltura intelligente Fuse®, la linea completa di attrezzature e servizi di AGCO aiuta gli agricoltori a nutrire in modo sostenibile il nostro pianeta. Fondata nel 1990 e con sede a Duluth, Georgia, U.S.A., AGCO ha registrato un fatturato netto di circa 12,7 miliardi di dollari nel 2022. Per maggiori informazioni, visitate [www.AGCOcorp.com](http://www.AGCOcorp.com). Per notizie finanziarie, informazioni ed eventi, seguitemi su Twitter: @AGCOcorp. Per notizie finanziarie su Twitter, seguite l'hashtag #AGCOIR.

## Safe Harbor Statement

Statements that are not historical facts, including the projections of earnings per share, production levels, sales, industry demand, market conditions, commodity prices, currency translation, farm income levels, margin levels, strategy, investments in product and technology development, new product introductions, restructuring and other cost reduction initiatives, production volumes, tax rates and general economic conditions, are forward-looking and subject to risks that could cause actual results to differ materially from those suggested by the statements. The following are among the factors that could cause actual results to differ materially from the results discussed in or implied by the forward-looking statements.

- COVID-19 has negatively impacted our business, initially through closures, higher absentee rates, and reduced production at both our plants and the plants that supply us with parts and components, and more recently through supply chain disruptions, including the inability of some of our suppliers to meet demand and logistics and transportation-related companies to deliver products in a timely manner. In addition, we have had to incur various costs related to preventing the spread of COVID-19, including changes to our factories and other facilities and those related to enabling remote work. We expect COVID-19 to continue to impact our business, although the manner and extent to which it impacts us will depend on future developments, including the duration of the pandemic, the timing, distribution and impact of vaccinations, and possible mutations of the virus that are more contagious or resistant to current vaccines. Measures taken by governments around the world, as well as businesses, including us, and the general public in order to limit the spread of COVID-19 will impact our business as well. These measures have included travel bans and restrictions, quarantines, shelter in place orders, curfews, business and government office closures, increased border controls or closures, port closures and transportation restrictions. The impacts of COVID-19 and such measures could include decreases in demand for our products, factory closures, increased absentee rates, reduced production, incurrence of additional costs due to the adherence to cleaning requirements and social distancing guidelines and increased costs of labor, parts and components and shipping, incurrence of impairment charges, slower collections and larger write-offs of accounts receivable, among other changes.
- We cannot predict or control the impact of the conflict in Ukraine on our business. Already it has resulted in reduced sales in Ukraine as farmers have experienced economic distress, difficulties in harvesting and delivering their products, as well as general uncertainty. There is a potential for natural gas shortages, as well as shortages in other energy sources, throughout Europe, which could negatively impact our production in Europe both directly and through interrupting the supply of parts and components that we use. It is unclear how long these conditions will continue, or whether they will worsen, and what the ultimate impact on our performance will be. In addition, AGCO sells products in, and purchases parts and components from, other regions where there could be hostilities. Any

hostilities likely would adversely impact our performance.

- Our financial results depend entirely upon the agricultural industry, and factors that adversely affect the agricultural industry generally, including declines in the general economy, adverse weather, tariffs, increases in farm input costs, lower commodity prices, lower farm income and changes in the availability of credit for our retail customers, will adversely affect us.
- A majority of our sales and manufacturing takes place outside the United States, and many of our sales involve products that are manufactured in one country and sold in a different country. As a result, we are exposed to risks related to foreign laws, taxes and tariffs, trade restrictions, economic conditions, labor supply and relations, political conditions and governmental policies. These risks may delay or reduce our realization of value from our international operations. Among these risks are the uncertain consequences of Brexit, the conflict in Ukraine, Russian sanctions and tariffs imposed on exports to and imports from China.
- Most retail sales of the products that we manufacture are financed, either by our joint ventures with Rabobank or by a bank or other private lender. Our joint ventures with Rabobank, which are controlled by Rabobank and are dependent upon Rabobank for financing as well, finance approximately 50% of the retail sales of our tractors and combines in the markets where the joint ventures operate. Any difficulty by Rabobank to continue to provide that financing, or any business decision by Rabobank as the controlling member not to fund the business or particular aspects of it (for example, a particular country or region), would require the joint ventures to find other sources of financing (which may be difficult to obtain), or us to find another source of retail financing for our customers, or our customers would be required to utilize other retail financing providers. As a result of the recent economic downturn, financing for capital equipment purchases generally has become more difficult in certain regions and in some cases, can be expensive to obtain. To the extent that financing is not available or available only at unattractive prices, our sales would be negatively impacted.
- Both AGCO and our finance joint ventures have substantial accounts receivable from dealers and end customers, and we would be adversely impacted if the collectability of these receivables was less than optimal; this collectability is dependent upon the financial strength of the farm industry, which in turn is dependent upon the general economy and commodity prices, as well as several of the other factors listed in this section.
- We have experienced substantial and sustained volatility with respect to currency exchange rate and interest rate changes, which can adversely affect our reported results of operations and the competitiveness of our products.
- Our success depends on the introduction of new products, particularly engines that comply with emission requirements and sustainable smart farming technology, which require substantial expenditures; there is no certainty that we can develop the necessary technology or that the technology that we develop will be attractive to farmers or available at competitive prices.
- Our expansion plans in emerging markets, including establishing a greater manufacturing and marketing presence and growing our use of component suppliers, could entail significant risks.
- Our business increasingly is subject to regulations relating to privacy and data protection, and if we violate any of those regulations, or otherwise are the victim of a cyberattack, we could be subject to significant claims, penalties and damages.
- Attacks through ransomware and other means are rapidly increasing, and in May 2022 we learned that we had been subject to a cyberattack. We continue to review and improve our safeguards to minimize

our exposure to future attacks. However, there always will be the potential of the risk that a cyberattack will be successful and will disrupt our business, either through shutting down our operations, destroying data, exfiltrating data or otherwise.

- We depend on suppliers for components, parts and raw materials for our products, and any failure by our suppliers to provide products as needed, or by us to promptly address supplier issues, will adversely impact our ability to timely and efficiently manufacture and sell products. Recently suppliers of several key parts and components have not been able to meet our demand and we have had to decrease our production levels. In addition, the potential of natural gas shortages in Europe, as well as predicted overall shortages in other energy sources, could also negatively impact our production and that of our supply chain in the future. It is unclear when these supply chain disruptions will be restored or what the ultimate impact on production, and consequently sales, will be.
- During 2022 we experienced significant inflation in a range of costs, including for parts and components, shipping, and energy. While we have been able to pass along most of those costs through increased prices, there can be no assurance that we will be able to continue to do so. If we are not, it will adversely impact our performance.
- We face significant competition, and if we are unable to compete successfully against other agricultural equipment manufacturers, we would lose customers and our net sales and performance would decline.
- We have a substantial amount of indebtedness, and, as a result, we are subject to certain restrictive covenants and payment obligations that may adversely affect our ability to operate and expand our business. Further information concerning these and other factors is included in AGCO's filings with the Securities and Exchange Commission, including its Form 10-K for the year ended December 31, 2021 and subsequent Form 10-Qs. AGCO disclaims any obligation to update any forward-looking statements except as required by law.